Meeting of the Board of Directors of ANGUSalive

Thursday 12 January 2017

Report by Chief Executive Kirsty Hunter

Charging and Pricing Review

This report seeks the Board of Directors approval of the recommendations from the review of ANGUSalive charges and pricing structure for the financial year 2017/18.

1 RECOMMENDATION

It is recommended the Board:

- i note the main findings of the review of the ANGUSalive charges and pricing structure as outlined in paragraph 4;
- ii note the percentage increase for the charges have in the main been applied at a rate of an average 5%, rounded where appropriate;
- iii approve the pricing structure included in the Appendix;
- iv agree all charges are effective from 01 April 2017 or at the start of any seasonal operations;
- v note a further report will be submitted to the Board on 08 March 2017 with the amended ANGUSalive Pricing Policy to reflect the agreed changes to the 2017/18 charges;
- vi note historical income trend analysis information will be submitted to the board on 08 March; and
- vii note the review of charges for 2017/18 will be submitted to Angus Council's Budget Setting Meeting on 16 February 2017 for noting and agreement.

2 BACKGROUND INFORMATION

- 2.1 At its meeting on 24 February 2016 the Board agreed (report 07_16 refers) a full review of the ANGUSalive pricing policy and charges should be undertaken during the course of 2016/17.
- Also, the annual review of our pricing structure and policy has been undertaken in accordance with paragraph 7.8 of Financial Regulations which states that:
 - "Not less frequently than once per year scales of charges or tariffs (not fixed by statute) shall be reviewed for inclusion in the Revenue Budget of the following year. Any such review shall to comply with The Company's Budget Strategy as submitted to Angus Council as part of the Business Plan process."

3 REVIEW OF CHARGES AND PRICING STRUCTURE

- 3.1 As part of the review the Sport & Leisure and Libraries, Customer & Culture business units were ask to consider a number of key questions including
 - What do we charge for already?
 - What don't we charge for that we could?
 - Who do we charge?
 - How much do we charge and what can be reviewed?
 - What are the cross service/ANGUSalive/membership benefits?
 - How do we take payments?
 - Are our cancellation policies appropriate?
 - What do other trusts, organisations, competitors do?
- 3.2 Employees were engaged as part of this process and the proposed changes to charging and pricing for 2017/18 take their suggestions into consideration.

4 PROPOSED CHANGES

It is proposed an average 5% increase is to be applied across the business units.

A detailed breakdown of the pricing structure for 2017/18 is contained in the Appendix and a summary of the main changes is outlined below.

Business Unit	Specific Service	Summary of Change
Libraries, Customer & Culture		 Introduction of charges for 12 previously free services Introduction of five new services with a charge
Sport & Leisure	Countryside Adventure	 Country Parks and Outdoor Education charges aligned with sports facilities charges Introduction of charges for three previously free services
	Membership	 5% increase applied 12 months for the price of 11 months offer introduced Discontinue the offshore workers discounted annual membership
	Clubs	No change to club charges
Theatre & Venues	Halls	 5% increase applied 50% deposit to confirm booking for non-commercial organisations Payment in full to confirm booking for commercial organisations

Charges across ANGUSalive have been standardised for birthday parties and other activities. Similarly the staff cost charges within the Libraries, Customer & Culture business unit have been aligned with Sport & Leisure charges.

A full review of the ANGUSalive venues estate was undertaken and venue charges have been standardised and aligned according to size. This included the marquee, log cabin and classroom within the country parks. The charging structure has also been applied for the hire of spaces within Libraries, Customer & Culture.

The Board is asked to approve the implementation of this pricing structure with effect from 01 April 2017 or at the start of any seasonal operations.

Following approval, the ANGUSalive Pricing Policy will be amended to reflect the changes and submitted to the Board at its next meeting on 08 March 2017. This report will also outline the estimated income to be generated from the changes to the 2017/18 charges and historical income trend analysis information as detailed in this report.

Kirsty Hunter Chief Executive

SPORTS & LEISURE - PROPOSED CHARGES 2017/18		urrent 016/17		oposed 017/18	
MEMBERSHIPS					
Monthly Memberships					
Standard					
B-Active - Adult - per month	£	35.00	£	37.00	
B-Active - Concession - per month	£	21.40		22.50	
B-Active - Joint - per month	£	59.50	£	63.00	
B-Active - Family - per month	£	79.00	£	83.00	
Staff - 25% discount					
B-Active - Staff	£	26.25	£	27.75	
B-Active - Staff Joint	£	44.70	£	47.25	
B-Active - Staff Family	£	59.30	£	62.25	
Corporate - 10% discount, minimum of 10 memberships		04.50	_		
B-Active - Adult Corporate (minimum of 10 memberships) - per month (10% discount)	£	31.50	£	33.30	
B-Active - Joint Corporate (minimum of 10 memberships) - per month	£	53.60	£	56.70	
B-Active - Family Corporate (minimum of 10 memberships) - per month	£	71.10	£	74.70	
Annual Memberships (12 months for the price of 11)					
Standard					
Annual B-Active - Adult	£	-	£	407.00	
Annual B-Active - Concession	£	-	£	247.50	
Annual B-Active - Joint	£	-	£	693.00	
Annual B-Active - Family	£	-	£	913.00	
Staff - 25% discount					
Annual B-Active - Staff (25% discount)	£	-	£	305.25	
Annual B-Active - Staff Joint	£	-	£	519.75	
Annual B-Active - Staff Family	£	-	£	684.75	
Corporate - 10% discount, minimum of 10 memberships					
Annual B-Active - Adult	£	-	£	366.30	
Annual B-Active - Joint	£	-	£	623.70	
Annual B-Active - Family	£	-	£	821.70	
Other					
Concessionary Entitlement Card	£	13.90	£	14.60	
B-Active - GP Referral (max 3 months)	£	12.10	£	12.60	
B-Active - Adult (monthly pass)			£	50.00	
Replacement Card	£	3.20	£	3.40	
SPORTS CHARGES					
Activity Charges					
Adult activity - per hour	£	4.40	£	4.60	
Concession activity - per hour	£	2.50	£	2.60	
Swim - Adult	£	4.40	£	4.60	
Swim - Concession	£	2.50	£	2.60	
Swim Family (2 Adults and up to 3 children)	£	11.30	£	11.80	
Swim - Adult as a second activity	£	2.20	£	2.30	
Swim - Concession as a second activity	£	1.25		1.30	
·	£				
Health Suite - Adult per 2 hours	£	5.60	£	5.60	
Health Suite - Conc users per 2 hours		3.10		3.10	
Fitness Suite - Adult	£	5.60	_	5.60	
Fitness Suite - Concession	£	3.10		3.10	
Fitness Suite - Full Induction - Adult (active start)	£	11.20	£	11.20	
Fitness Suite - Full Induction - Concession	£	6.20	£	6.20	
Personal Training Session per hour	£	21.00	£	27.20	
	£	15.80	£	20.40	
Personal Training Session per hour - bACTIVE		40 =0	£	12.50	
	£	12.50	~		
Personal Training Session per hour - bACTIVE	£	12.50 10.50	£	13.60	
Personal Training Session per hour - bACTIVE Personal Training - area rental per hour (excluding client) Personal Training Session additional person charge per hour	£	10.50	£	13.60	
Personal Training Session per hour - bACTIVE Personal Training - area rental per hour (excluding client) Personal Training Session additional person charge per hour One to One Swimming lessons per half hour	£		£		
Personal Training Session per hour - bACTIVE Personal Training - area rental per hour (excluding client) Personal Training Session additional person charge per hour	£	10.50 13.60	£	13.60 13.60	

	- 10	0.00	_	
Shower - Adult	£	2.20		2.30
Shower - Concession	£	1.25		1.30
Schools per hour per person	£	2.50	£	2.60
Coached & Special Activities				
Coached class - Adult	£	5.60	£	5.60
Coached class - Concession	£	4.10	£	4.10
Swim Lesson - Adult	£	5.60	£	5.60
Swim Lesson - Concession	£	4.10		4.10
Swim Lesson - Parent and child	£	4.10	£	4.10
Awards - Certificates	£	1.30	£	1.40
Gold Club - per 2 hours	£	5.00	£	5.20
Holiday Club per 2 hours	£	5.00	£	5.20
Holiday Camps (per hour)	£	-	£	4.00
Holiday Camps (bACTIVE) per hour	£	-	£	3.00
GP Referral / Long term conditions	£	3.20	£	3.40
CLIMBING WALL	l			
Adult	£	5.60	£	5.60
Conc	£	3.10		3.10
Equipment hire - Concession	£	1.40		1.40
Equipment hire - Adult	£	2.40	£	2.40
BIRTHDAY PARTIES				
Birthday Party	£	54.60	£	65.00
Pool Party (Floats and Toys)	£	87.20	£	90.00
Pool Party (Inflatable)	£	102.90	£	105.00
SWIMMING POOL HIRE (per hour)	1	.02.00		
Swimming Pool - Private Hire/Gala - per hour (includes 2 lifeguards)	£	88.00	£	92.00
		00.00	~	32.00
CLUB AREA CHARGES (per hour)	0	07.00	_	67.00
Main Hall (Adult)	£	67.20	£	67.20
Main Hall (Junior)	£	38.40	£	38.40
Main Hall (Mixed Adult and Junior)	£	52.80	£	52.80
Half Main Hall/Large Hall/Large Meeting Room/Athletic Track (Adult)	£	33.60	£	33.60
Half Main Hall/Large Hall/Large Meeting Room/Athletic Track (Junior)	£	19.20 26.40	£	19.20 26.40
Half Main Hall/Large Hall/Large Meeting Room/Athletic Track (Mixed Adult and Junior) Swimming Pool (Adult)	£	67.20		67.20
Swimming Pool (Addit) Swimming Pool (Junior)	£	38.40	_	38.40
Swimming Pool (Mixed Adult and Junior)	£	52.80	£	52.80
Swimming Pool - Studio (Adult)	£	33.60		33.60
Swimming Pool - Montrose (Junior)	£	19.20		19.20
ewillining reel werkreed (earlier)	£	26.40	£	26.40
Swimming Pool - Montrose (Mixed Adult and Junior)				16.80
Swimming Pool - Montrose (Mixed Adult and Junior) Swimming Pool Lane / Badminton Court /Grass Area (Adult)		16.80		
Swimming Pool Lane / Badminton Court /Grass Area (Adult)	£	16.80 9.60		9.60
Swimming Pool Lane / Badminton Court / Grass Area (Adult) Swimming Pool Lane / Badminton Court / Grass Area (Junior)		9.60	£	9.60 13.20
Swimming Pool Lane / Badminton Court / Grass Area (Adult) Swimming Pool Lane / Badminton Court / Grass Area (Junior) Swimming Pool Lane / Badminton Court / Grass Area (Mixed Adult and Junior)	£		£	9.60 13.20
Swimming Pool Lane / Badminton Court / Grass Area (Adult) Swimming Pool Lane / Badminton Court / Grass Area (Junior) Swimming Pool Lane / Badminton Court / Grass Area (Mixed Adult and Junior) HIRE CHARGES	£	9.60 13.20	£	13.20
Swimming Pool Lane / Badminton Court / Grass Area (Adult) Swimming Pool Lane / Badminton Court / Grass Area (Junior) Swimming Pool Lane / Badminton Court / Grass Area (Mixed Adult and Junior) HIRE CHARGES Squash, badminton and tennis racquet - Adult charge only	£	9.60 13.20 1.00	£	13.20
Swimming Pool Lane / Badminton Court / Grass Area (Adult) Swimming Pool Lane / Badminton Court / Grass Area (Junior) Swimming Pool Lane / Badminton Court / Grass Area (Mixed Adult and Junior) HIRE CHARGES Squash, badminton and tennis racquet - Adult charge only Indoor Football	£ £ £	9.60 13.20 1.00 1.00	£ £ £	13.20 1.10 1.10
Swimming Pool Lane / Badminton Court / Grass Area (Adult) Swimming Pool Lane / Badminton Court / Grass Area (Junior) Swimming Pool Lane / Badminton Court / Grass Area (Mixed Adult and Junior) HIRE CHARGES Squash, badminton and tennis racquet - Adult charge only Indoor Football Chairs - each	£ £ £ £	9.60 13.20 1.00 1.00 1.80	£ £ £ £	13.20 1.10 1.10 1.90
Swimming Pool Lane / Badminton Court / Grass Area (Adult) Swimming Pool Lane / Badminton Court / Grass Area (Junior) Swimming Pool Lane / Badminton Court / Grass Area (Mixed Adult and Junior) HIRE CHARGES Squash, badminton and tennis racquet - Adult charge only Indoor Football	£ £ £	9.60 13.20 1.00 1.00	£ £ £ £	13.20

PITCHES				
Natural Grass Pitches (per game max 2 hours)				
Pitch only permit - Adult	£	34.40	£	36.10
Pitch only permit - Concession	£	17.30	£	18.20
Changing Room - Adult	£	19.40	ω	20.40
Changing Room - Concession	£	12.40	£	13.00
Pitch and Changing - Adult	£	53.80	£	56.50
Pitch and Changing - Concession	£	29.70	£	31.20
Seasonal Club - Adult	£	344.00	£	361.00
Seasonal Club - Concession	£	173.00	£	182.00
Seasonal Club Changing Room - Adult	£	194.00	£	204.00
Seasonal Club Changing Room - Concession	£	124.00	£	130.00
Seasonal Club Pitch and Changing - Adult	£	538.00	£	565.00
Seasonal Club Pitch and Changing - Concessionary	£	297.00	£	312.00
Synthetic Pitches (per game)				
Full Pitch - Adult	£	4.40	£	4.60
Full Pitch - Concession	£	2.50	£	2.60
Synthetic Pitches Club Charges (per hour)				
Quarter Pitch Adult (WSC - Half pitch)	£	35.70	£	34.50
Quarter Pitch Concessionary (WSC - Half pitch)	£	20.40	£	19.50
Half Pitch Adult (WSC - Full pitch)	£	50.00	£	48.30
Half Pitch Concessionary (WSC - Full pitch)	£	28.60	£	27.30
Full Pitch Adult	£	78.60	£	75.90
Full Pitch Concessionary	£	44.90	£	42.90
Match Adult (11-a-side - 2 hours)	£	-	£	101.20
Match Concessionary (11-a-side - 2 hours)	£	-	£	57.20
Putting / Crazy Golf / Pitch and Putt (Per Round)				
Adult	£	2.70	£	2.80
Concession	£	1.60	£	1.70

COUNTRYSIDE ADVENTURE - PROPOSED CHARGES 2017/18			rrent 16/17			Propose 2017/18			
		Adult	Concessio			Adult	Concession		Family
Note: Watersports & High Ropes sessions include the hire of all safety equipment. Far	nilv hi	ire - childi	ren ur	to 16 vear	s of a	age)			
Watersport Hire (Windsurfing, Kayaking, Sailing, Canoeing, Paddleboarding)	Ť		1		T	<u> </u>		 	
1 Hour hire	£	11.90	£	5.95	£	10.00	£ 6.00	£	
Family Hire 1 hour (2 Adults and up to 3 children)	£	23.80		-	£	-	£ -	£	26.00
Sailing, Windsurfing & Kayaking with Instruction			1		1			~	
1 hour	£	14.00	£	7.00	£	14.00	£ 7.00	£	
Family 1 hour (2 Adults and up to 3 children)	£	-	£	-	£	-	£ -	£	35.00
RYA 2 Day Course	£	93.00	£	46.50	£	94.00	£ 47.00	_	-
RYA 1 Day Course (concessions only)	£	-	£	27.25	£	-	£ 28.00	_	-
T15 Windsurfing Club	£	-	£	9.30	£	-	£ 9.00	£	-
Other Watersports	Ì				Ī				
RYA Power Boat Course (2 days, 6 hours per day) Age 16+	£	186.50	£	-	£	190.00	£ -	£	-
Rafting Sessions (2 hours)	£	16.50		8.25	£	17.00		_	-
Open Water Swimming	£	4.40	-	-	£	4.60		_	-
Launching and Storage Fees					T			i 	
Day Launch per craft	£	6.70	£	3.35	£	7.00	£ 3.50	£	-
Seasonal Launch (Own craft, valid 6 months)	£	59.10		29.55	£	60.00		_	-
Seasonal Storage (Own craft, valid 6 months)	£	36.60		18.30	£	37.00		_	-
Equipment Hire (per Session)	Ť				Ť			Ì	
Wetsuit	£	2.80	£	1.40	£	3.00	£ 1.50	£	
Buoyancy Aid	£	2.80		1.40	£	3.00			
Cagoule	£	2.80		1.40	£	3.00		_	-
High and Low Ropes Course			1		1				
Adult High and Low Ropes Course - per 1 hour session	£	14.00	£	7.00	£	14.00	£ 7.00	t	
Family 1 hour (2 Adults and up to 3 children)	£	28.00		7.00	£	14.00	£ -	£	35.00
Zip Line	£	6.00		-	£	5.60	£ 4.10	_	-
Own Instructor High Ropes per session	£	12.60		6.30	£	10.00		_	-
Other Outdoor Activities / Courses									
Team Building (per session)	£	16.50	£	8.25	£	17.00	£ 8.50	£	_
Orienteering Courses & Trails (per sheet)	£	-	£	-	£	0.50	£ 0.50	_	
Junior Outdoor Activities Club, (per hour), (Concession only)	£	-	£	25.00	£	-	£ 4.00	_	-
Adventure Week, per hour (Concession Only)	£	-	£	91.40	£	-	£ 4.00	£	-
Adventure Week, per hour (Concession Only)	£	-	£	68.55	£	-	£ 4.00	£	-
Sub Zero Club, per hour (Concession Only)	£	-	£	70.00	£	-	£ 4.00	£	-
Activities for Children (Crombie) per hour (concession only)	£	-	£	6.00	£	-	£ 4.00	_	-
Young Nats (Crombie) & Little Acorns (Forfar Loch), (Concession only)	£	-	£	3.00	£	-	£ 4.00	_	-
Environmental Activities (pond dipping, minibeasts hunt, etc) per group	£	-	£	-	£	-	£ 22.00	£	-
Other Charges									
Running Events (per person charge - Commercial Organisations)	£	-	£	-	£	2.00	£ 2.00		-
Christmas Decoration Workshop,(per hour)	£	6.20	-	3.10	£	5.60		_	-
Bird & Bat Boxes Workshop, (per hour)	£	6.90		6.90	£	5.60		_	
Hedgehog Boxes Workshop, (per hour)	£	12.10		12.10	£	5.60		_	-
Broomstick Workshop, (per hour)	£	-	£	3.10	£	5.60		_	
Navigation Skills Workshop, (per hour) Guided Walks, (per hour)	£	30.50		-	£	5.60			-
	L	-	£	-	£	4.60	£ 2.60	Į.	
Hire of Misc Equipment	_				<u> </u>		_		
Hire of Towdabout at Crombie or Monikie per day	£	37.00		-	£	37.00			-
External Hire of Towdabout - Community	£	91.25		-	£	92.00			-
External Hire of Towdabout - Commercial Traffic Cone Hire Each - Community	£	182.50 1.10		-	£	184.00		1	-
Traffic Cone Hire Each - Commercial	£	2.20			£	2.00		\vdash	<u> </u>
	1 ~	2.20	1~	-	1~	2.00		<u> </u>	
Car Parking Charges - Crombie and Monikie Country Parks	-	0.70	-		-	0.70	C	0	
Vehicle Parking charge - Daily	£	2.70 66.00		-	£	2.70 66.00		£	
Vehicle Parking charge - Season Ticket Vehicle Parking charge - Season Ticket - Resident	£	33.00	-	-	£	33.00		£	
	L	55.00		-	<u>L</u>	55.00	-	<u>L</u>	
Wildfowling Permits - Montrose Basin	1	40.70			_	20.00			
Visitor per day	£	19.70	L.	-	£	20.00	£ -	£	-

	Community					Com	nmercial		
OUTDOOR EDUCATION	С	urrent	Pr	oposed	Current		Pr	oposed	
	2	016/17	2017/18		2	016/17	2	017/18	
Schools per hour per person	£	2.50	£	2.60	£	-	£	-	
Equipment hire per person (session with Outdoor Education Staff)		-	£	4.00	£	-	£	-	
Boots (Available in Most Sizes)	£	4.00	£	4.00	£	6.67	£	8.00	
Waterproofs (Available in all sizes)	£	3.60	£	4.00	£	5.83	£	8.00	
Sleeping Bag with Liner	£	3.30	£	4.00	£	5.33	£	-	
Rucksack (65ltr)	£	4.10	£	4.00	£	11.67	£	8.00	
Tents (Available in 2 or 3 man)	£	7.30	£	8.00	£	11.67	£	-	
Hi Vis Vests	£	2.20	£	1.00	£	2.50	£	2.00	
Roll Mat	£	2.00	£	2.00	£	2.50	£	-	
Gaiters (Limited Number Available)	£	1.70	£	2.00	£	2.67	£	4.00	
Trangia Cooker	£	3.15	£	4.00	£	5.00	£	8.00	
DoE Clothing Kit (Includes Boots, Waterproofs, Rucksack & Hi Vis Vest)	£	12.50	£	12.00	£	-	£	-	
DoE Camping Kit (Includes Tent, Sleeping Bag with Liner, Roll Mat & Trangia Cooker)	£	15.00	£	16.00	£	-	£	-	
Doe Full Kit (Both Clothing and Camping Kit above)	£	26.00	£	26.00	£	-	£	-	
Equipment Charged Per Day of Expedition									
Box Trailer	£	12.50	£	30.00	£	20.00	£	30.00	
Big Bike Trailer inc. Cable Lock	£	18.50	£	30.00	£	20.00	£	30.00	
All Watersports Trailers	£	18.50	£	30.00	£	-	£	-	
Kayak	£	9.00	£	14.00	£	-	£	-	
Canoe	£	9.00	£	14.00	£	-	£	-	
Wetsuit	£	3.70	£	5.80	£	4.00	£	6.00	
Wetsuit Boots	£	2.10	£	3.30	£	2.00	£	3.50	
Canoe Helmets	£	2.10	£	3.30	£	2.00	£	3.50	
Buoyancy Aid	£	3.70	£	5.80	£	4.00	£	6.00	
Mountain Bike	£	10.00	£	16.00	£	10.00	£	16.00	
Bobkat Trailer / Bags & Flags	£	4.50	£	7.00	£	5.00	£	7.00	
Helmet	£	1.90	£	3.00	£	2.00	£	3.00	
High Viz Cycling Jacket	£	1.90	£	6.67	£	2.00	£	5.00	
Mountain Bike Kit - (Helmet, High Viz Jacket, Gloves includes Bike)	£	12.50	£	25.00	£	17.00	£	25.00	

LIBRARIES, CUSTOMER & CULTURE - PROPOSED CHARGES 2017/18	Current	Prop	osed
	2016/17		7/18
		Standard	Concession
EXHIBITION CHARGES			
Use of spaces for exhibitions - commission on sales	25%	25%	
Use of spaces for exhibitions that do not involve sales, e.g. local schools	No Charge	No Charge	
Open Submission exhibitions entry	£ 4.00		
Open Submission exhibitions hanging	No Charge	£ 5.00	
RETAIL CHARGES			
Sale or return items - publications - commission on sales	33.30%		
Sale or return items - other goods - commission on sales	25%	25%	
COLLECTION CHARGES			
Provision of image and reproduction rights of collection objects, including fine			
art images, for publication, digital reproduction or filming			
Provision of image already digitally held	By negotiation	£ 35.00	
Provision of image not already digitally held - plus £POA for set-up	By negotiation		
Licence for printed reproduction (print run up to 2,000)	By negotiation		
Licence for printed reproduction (print run over 2,000)	By negotiation	£ 120.00	
Licence for digital reproduction	By negotiation	£ POA	
Licence for TV/film reproduction	By negotiation	£ POA	
Provision of image of collection objects, including fine art images, for publication, digital			
reproduction or filming for personal use and research use	No Charge	No Charge	
Permission to take photograph copies of archival material for personal & research	use		
per item	£ -	£ 1.00	
per day	£ -	£ 5.00	
Printed copies of photographs from the collection for personal & research use			
6" x 4"	£ 3.50	£ 3.50	
7" x 5*	£ 7.20	£ 7.20	
10" x 8"	£ 12.00	£ 12.00	
Postage & packing (UK)	£ -	£ 2.50	
Postage & packing (International)	£ -	£ POA	
6" x 4" digital file delivered via email	£ 3.50	£ 3.50	
RESEARCH CHARGES			
Locating a specific identified article, object, file, photograph	No Charge	No Charge	
Locating resources about an object, event, person, location (up to 30 minutes)	No Charge	No Charge	
Researching an object, event, person, location - per hour (minimum charge - one hour)	£ 21.50	£ 22.00	
Exclusive 1-2-1 assisted research - per hour (minimum charge - one hour)	£ -	£ 22.00	
Family History assisted research surgeries (up to four people) - per person, per hour	£ -	£ 5.50	
ACTIVITY CHARGES			
Guided walks (1-2 hours)	£ -	£4.60	£2.60
Meet the artist, Meet the author, Meet the expert (1-2 hours)	No Charge	No Charge	
Refreshments at meet the artist, meet the author, meet the expert	£ -	£ 2.00	
Special events (arranged by L,C & C staff)	No Charge		
Children's holiday activities	£ -	£ 2.60	
Children's birthday party	£ -	£ 65.00	
Talks for groups within core hours (maximum two hours, including travel time)	No Charge	£ 17.00	
Talks for groups outwith core hours (maximum two hours, including travel time)	No Charge	£ 34.00	
Talks for groups established for the purpose of supporting ANGUSalive, e.g. friends group	No Charge	No Charge	
Talks for local children's & youth groups	No Charge	No Charge	
Guided tours/talks within L,C&C service points within core hours (maximum two hours)	_	_	
	No Charge £ -	No Charge	
Guided tours/talks within L,C&C service points outwith core hours (maximum two hours) Guided tours for groups established for the purpose of supporting ANGUSalive, eg	£ -	£ 34.00	+
friends groups, up to a maximum of four per year	No Charge	No Charge	
Guided tours for local children's & youth groups	No Charge	No Charge	
Calaba to allo for food of marotro at your groups	140 Orlange	i to charge	1

IT TRAINING CHARGES						
ECDL (European Computer Driving Licence) (core)	£	240.00	£	350.00	£	260.00
ECDL (advanced) choice of four modules - per module	£	100.00	£	100.00	£	75.00
CSCS (Construction Skills Certification Scheme)	£	200.00	£	200.00		
First Steps series choice of four modules - per module	£	20.00	£	33.00	£	24.00
HiPad	£	-	£	33.00	£	24.00
Taster Sessions (computing for newbies)	£	-	N	o Charge		
Introduction, Intermediate and Advanced Microsoft booklets (per title)	£	20.00	£	50.00		
PHOTOCOPYING CHARGES (per page)						
Black and white A3 or A4	£	0.10	£	0.10		
Black and white onto A4 card - additional cost to photocopying above	£	0.10	£	0.10		
Black and white onto A3 card - additional cost to photocopying above	£	0.20	£	0.20		
PRINTING CHARGES (per page/sheet)						
Black and white A4	£	0.10	£	0.10		
Colour A4	£	0.20	£	0.20		
Black and white or colour onto A4 card - additional cost to photocopying above	£	0.10	£	0.10		
Laminating A4	£	1.00	£	1.00		
INTER-LIBRARY LOANS						
Books	£	9.50	£	9.50		
Photocopied material	£	7.90	£	7.90		
Music scores	£	POA	£	POA		
ADMINISTRATIVE CHARGES						
Replacement library card	£	1.00	£	3.40		
Raising of account for non-returned library items	£	8.50	£	8.50		·

Appendix

WEBSTER MEMORIAL THEATRE - PROPOSED CHARGES 2017/18		COMM	UNI	TY		COMM	IERCIAL					
	C	Current		Current		Current		Proposed		Current		oposed
	2016/17		2	017/18	1	2016/17	2	2017/18				
Theatre per hour - Performances and Meetings	£	22.00	£	23.00	£	44.00	£	46.00				
Theatre per day - Performances and Meetings	£	264.60	£	276.00	£	661.50	£	552.00				
Theatre per week	£	-	£	1,380.00	£	-	£	2,760.00				
Assembly Hall per hour - Performances and Meetings	£	11.00	£	11.50	£	22.00	£	23.00				
Assembly Room per day - Performances and Meetings	£	110.30	£	115.00	£	194.00	£	230.00				
Assembly Room per week	£	-	£	575.00	£	-	£	1,150.00				
The Studio per hour - Meetings and Rehearsals	£	8.30	£	10.00	£	14.40	£	20.00				
The Studio per day - Meetings and Rehearsals	£	82.70	£	100.00	£	143.30	£	200.00				
The Studio per week	£	-	£	500.00	£	-	£	1,000.00				
Kitchen per day	£	22.00	£	22.00	£	44.00	£	44.00				
Refreshments - tea/coffee/biscuits - per head (meetings & conferences)	£	1.25	£	1.25	£	1.25	£	1.25				
Events - tea/coffee/tray bakes - per head (ANGUSalive events)	£	-	£	2.00	£	-	£	2.00				
Hire of Follow Spot per day	£	-	£	20.00	£	-	£	20.00				
Hire of Follow Spot per week	£	80.00	£	80.00	£	80.00	£	80.00				
Use of Grand Piano (including tune) - additional transport costs may apply	£	140.00	£	140.00	£	140.00	£	140.00				
First Aid Admin Charge	£	15.00	£	15.00	£	15.00	£	15.00				
Head Mics per day	£	-	£	15.00	£	-	£	15.00				
Head Mics per week	£	-	£	45.00	£	-	£	45.00				
Hazer (smoke machine incl 5lts) - per day	£	-	£	35.00	£	-	£	35.00				
Hazer (smoke machine incl 5lts) - per week	£	-	£	175.00	£	-	£	175.00				
PAT Testing (per item)	£		£	5.00	£		£	5.00				

FACILITY & ROOM HIRE - PROPOSED CHARGES 2017/18		COMM	IUN	ITY		СОММ	ERO	CIAL
	(Current	Р	roposed		Current		oposed
	2	2016/17	2	2017/18		2016/17	2	2017/18
FORFAR REID HALL, MONTROSE TOWN HALL, BRECHIN & FORFAR COMMUNITY	CAN	IPUS' TH	EΑ	TRES				
Main Hall - per hour	£	22.00	£	23.00	£	44.00	£	46.00
Main Hall - per day	£	220.00	£	230.00	£	440.00	£	460.00
Main Hall - per week	£	1,100.00	£	1,150.00	£	2,200.00	£	2,300.00
Committee Room - per hour	£	11.00	£	10.00	£	22.00	£	20.00
Committee Room - per day	£	88.00	£	100.00	£	176.00	Œ.	200.00
Committee Room - per week	£	440.00	£	500.00	£	880.00	£	1,000.00
Reid Hall - Lesser Hall - per hour	£	11.00	£	12.00	£	22.00	£	24.00
Reid Hall - Lesser Hall - per day	£	110.00	£	120.00	£	220.00	£	240.00
Reid Hall - Lesser Hall - per week	£	550.00	£	600.00	£	1,100.00	£	1,200.00
ARBROATH COMMUNITY CENTRE / EDZELL INGLIS MEMORIAL HALL / KIRRIEMUI	R T	OWN HAL	.L					
Main Hall - per hour	£	17.60	£	15.00	£	35.20	£	30.00
Main Hall - per day	£	140.80	£	150.00	£	281.60	£	300.00
Main Hall - per week	£	563.20	£	750.00	£	1,126.40	£	1,500.00
Lesser Hall / Committee Room - per hour	£	11.00	£	10.00	£	22.00	£	20.00
Lesser Hall / Committee Room - per day	£	88.00	£	100.00	£	176.00	£	200.00
Lesser Hall / Committee Room - per week	£	440.00	£	500.00	£	880.00	£	1,000.00
SPORTS CENTRES (per hour)					T			
Main Hall	£	44.00	£	46.00	£	88.00	£	92.00
Half Main Hall/Small Hall/Large Meeting Room	£	22.00	£	23.00	£	44.00	£	46.00
Small Meeting Room - Maximum 20 people	£	11.00	£	12.00	£	22.00	£	24.00
Green Room - Maximum 5 people	£	5.50	£	6.00	£	11.00	£	12.00
COUNTRYSIDE ADVENTURE (per hour)								
Marquee Hire (Saturday/Sunday)	£	22.70	£	23.00	£	-	£	46.00
Marquee Hire (Monday - Friday)	£	11.35	£	12.00	£	-	£	24.00
Hire of Cabin or Classroom (Saturday/Sunday)								
Hire of Cabin or Classroom (Monday - Friday)	£	-	£	23.00	£	-	£	46.00
LIBRARIES, MUSEUMS & ARCHIVES (per hour)								
Large Gallery	£	11.00	£	22.00	£	12.00	£	24.00
Small Gallery	£	-	£	10.00	£	-	£	20.00
Activity Area	£	-	£	6.00	£		£	12.00
IT Suite	£	8.30	£	10.00	£	16.60	£	20.00
ADDITIONAL CHARGES								
Kitchen - per day	£	22.00	£	22.00	£	44.00	£	44.00
Bar - per day	£	107.10	£	107.10	£	107.10	£	107.10
Refreshments - tea/coffee/biscuits - per head (meetings & conferences)	£	1.25	£	1.25	£	1.25		1.25
Events - tea/coffee/tray bakes - per head (ANGUSalive events)	£	-	£	2.00	£	-	£	2.00
LED Sign (2 weeks display)	£	75.00	-	75.00	£	75.00		75.00
Chairs - each	£			1.90	£	1.80		1.90
Tables - each	£	4.70		4.90 20.10	£	4.70		4.90
Stage Units Portable Barbecue/Urn - Hire per Group	£	19.10	£	20.10	£	19.10 11.35	£	20.10
All chairs, tables and seating charges are for external hire only	L	-	L	-	L	11.33	L	12.00
Thi Grains, tables and seating Granges are for external fille Only			<u> </u>					

ANGUSalive STAFF COSTS - PROPOSED CHARGES 2017/18		urrent 016/17	Proposed 2017/18		
Staff Costs per hour (standard)	£	10.75	£	11.00	
Staff Costs per hour (professional)	£	17.00	£	17.00	
Staff Costs per hour (consultancy)	£	22.00	£	22.00	

ANGUSalive MINIBUS / VAN / TRANSPORT - PROPOSED CHARGES 2017/18	18 Cu 20 ⁻			oposed 017/18
One session (a morning/afternoon/evening)	£	11.70	£	12.30
Two sessions (a morning/afternoon/evening)	£	17.50	£	18.40
Three sessions (a morning/afternoon/evening) - i.e.one day	£	30.20	£	31.70
Fuel recharge per km	£	0.40	£	0.50

CHARGES REMOVED (streamlined charges - brought in-line with other venues)

SPORTS CENTRES

Off Shore membership categories

Power plate charge and charge same as fitness suite

Private aerobic charges

Crèche charge and apply concessionary activity charge

Driver hire charge

Fishing Permits

Personal Training - scaled pricing replaced with single charge as above

WEBSTER MEMORIAL THEATRE

Theatre part day (Mon-Fri 9-5) - Performances and Meetings

Theatre per evening (Mon-Fri 5-12) - Performances and Meetings

Theatre part day (Sat & Sun 9-5) - Performances and Meetings

Theatre per evening (Sat & Sun 5-12) - Performances and Meetings

Theatre per day (Sat & Sun) - Performance and meetings

Theatre per day (Mon-Fri 9-5) - Conference

Theatre per day (Sat & Sun 9-5) - Conference

Theatre and Assembly Room booked together (Sat & Sun) - Conference

Theatre and Assembly Room booked together (Mon -Fri) - Conference

Assembly Room part day (Mon-Fri 9-5) - Performances and Meetings

Assembly Room per evening (Mon-Fri 5-12) - Performances and Meetings

Assembly Room part day (Sat & Sun 9-5) - Performances and Meetings

Assembly Room per evening (Sat & Sun 5-12) - Performances and Meetings

Assembly Room per day (Sat & Sun 9 - 12) - Performance and Meetings

Assembly Room per day (Mon-Fri 9-5) - Conference

Assembly Room per day (Sat & Sun 9-5) - Conference

Assembly Hall - 50% reduction in charge when hiring Auditorium

The Studio part day (Mon-Fri 9-5) - Meetings and Rehearsals

The Studio evening (Mon-Fri 5-12) - Meetings and Rehearsals

The Studio part day (Sat & Sun 9-5) - Meetings and Rehearsals

The Studio per evening (Sat & Sun 5-12) - Meetings and Rehearsals

The Studio per day (Sat & Sun 9-12) Meetings and Rehearsals

COUNTRY PARKS

Buy 6 get 1 free hire ticket (Watersport hire)

Buy 6 get 1 free instruction ticket (Watersport hire with instruction)

Buy 6 get 1 Free (High Ropes and Low Ropes course)

Hire of Mobile Half Pipe (Return Transport Cost Return Only) - Community

External Hire of Mobile Half Pipe (Return Transport Cost Only) - Commercial

Vehicle Parking charge - Weekly

OUTDOOR EDUCATION

All Watersports Trailers - both Community & Commercial removed

Kayak - both Community & Commercial removed

Canoe - both Community & Commercial removed

Sleeping Bag with Liner - Commercial only removed

Tents (Available in 2 or 3 man) - Commercial only removed

Roll Mat - - Commercial only removed

DoE Clothing Kit (Includes Boots, Waterproofs, Rucksack & Hi Vis Vest) - Commercial only removed

DoE Camping Kit (Includes Tent, Sleeping Bag with Liner, Roll Mat & Trangia Cooker) - Commercial only removed

Doe Full Kit (Both Clothing and Camping Kit above) - Commercial only removed