

Charges and Pricing Structure Review 2024/2025

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Executive Summary

Context

A review of charges and pricing structure is undertaken each year to comply with ANGUSalive's Financial Regulations (paragraph 7.8).

Questions this paper addresses

1. What was considered in the review?
2. What changes are proposed?
3. What happens next?

Conclusions

1. A comprehensive review of charges across all ANGUSalive services has been undertaken for 2024/25.
2. Several factors were taken into consideration by the leadership team when making the decisions about proposals as outlined in section 1 of the report.
3. We are seeking Board approval for the changes to charges listed in the Appendices so our proposed 2024/25 charges can be submitted to Angus Council for approval.

Input Sought

1. Agree the changes to charges and pricing structure listed in Appendix 1;
2. Agree the full list of charges contained in Appendix 2;
3. Agree all charges are effective from 01 April 2024 or at the start of any seasonal operations;
4. Note the review of charges for 2024/25 will be submitted to Angus Council's Special Budget Meeting on Thursday 29 February 2024 for approval; and
5. Note the ANGUSalive Pricing Policy, bACTIVE Terms & Conditions and Venue Hire Terms & Conditions will be updated, as appropriate, to reflect the agreed changes.
6. Note Terms & Conditions for Countryside Adventure Activities & Events will be developed and effective from 1 April 2024.

Input Received

The ANGUSalive leadership team reviewed the current list of charges and submitted the outcome of this review to the Senior Leadership Team for consideration.

Employees were engaged as part of this process and the proposed changes to charging and pricing take their suggestions into account.

The Report

What is the need or opportunity and why now?

This annual review of charges and pricing structure is required to comply with ANGUSalve's Financial Regulations, paragraph 7.8 which states *'Not less frequently than once per year scales of charges or tariffs (not fixed by statute) shall be reviewed for inclusion in the Revenue Budget of the following year. Any such review shall comply with The Company's Budget Strategy as submitted to Angus Council as part of the Business Plan process'*.

In accordance with the current Services Agreement between Angus Council and ANGUSalve, *'any changes to the level of charges of the policies will be required to be approved the by Council in writing in advance'* (para 7.1 refers). The report is required now so the changes can be submitted to Angus Council's Special Budget Meeting on Thursday 29 February 2024 for approval. This will allow the revised charges to be effective from the financial year commencing 01 April 2024 or at the start of any seasonal operations during the 2024/25 financial year.

1. What was considered in the review?

There has been a detrimental impact on ANGUSalve's ability to control expenditure and generate income as there has been for many other organisations. These pressures include inflation, making goods and services more expensive, energy costs, lack of skilled workforce to fill some specific vacancies and further reductions in local government funding towards the provision of culture, sport and leisure services in future years.

Our revenue budget now brings in less income - generated from sales, fees and charges combined with grants, contributions and the Angus Council Management Fee - at a time of increased expenditure.

With the continued recovery from the Covid pandemic and changes to people's discretionary spending ability, in addition to budgetary challenges faced by local government, ANGUSalve needs to be versatile about how services are delivered for the benefit of the local Angus community and to those visiting the local area; both income generating and free of charge activities.

The charity has held most charges for a number of years now. A percentage increase was applied, in the main, at an average of 5% for ANGUSalve charges 2018/19. In the subsequent five years no inflationary percentage increase has been applied across all ANGUSalve charges. This has been in recognition of the pressure on household finances due to the cost of living crisis to ensure customers have continued access in these challenging times to the activities, events and services we provide.

The leadership team were asked to review their service charges and consider the following:

- What do we charge for already?
- What don't we charge for that we could?
- Who do we charge?
- How much do we charge and what can be reviewed?
- What are the cross service/ANGUSalve/membership benefits?
- What do other trusts, organisations, competitors do?

Our customers were also at the forefront of our considerations, particularly as customers who use our services choose to allocate a proportion of their household budget available for discretionary spend to activities and events with ANGUSalve.

All of the above was considered with the aim of being able to continue to achieve the charity's vision of inspiring our communities to make healthy, active and creative lifestyle choices, and to help protect the ongoing financial viability of the charity.

ANGUSalive, like most sport, leisure and culture trusts, faces a challenging period in the years ahead, with the upcoming internal Transformation Review set to change the shape of the culture, sport and leisure services it delivers in the years ahead.

2. What is proposed?

Taking the factors outlined in section 1 above into account, the overarching decisions reached in relation to the proposed charges for 2024/25 were:

- Charges would be reviewed on an individual basis.
- Charges to be more reflective of ANGUSalive delivery costs, i.e. considering, for example, staff, venue and travel costs.
- Identify new/alternative pricing models to better reflect our offering and the market.
- Confirm the charge/pricing model for new services/offerings.
- Where an inflationary increase was applied this was at the rate of 8% (the rate of inflation in June 2023 when the charges review commenced).

The bACTIVE membership is the major source of income generation. The current bACTIVE membership pricing model was introduced in January 2021 but due to the pandemic only came into full operation when services resumed in April 2021. These charges were maintained in 2022/23. With a focus on customer retention, most prices were held for a further year in 2023/24 for existing customers, with the increased prices for 2023/24 applicable to new memberships.

Increased charges (at 5%) are proposed for identified bACTIVE memberships from 1 April 2024. A review of the membership offering was also undertaken, resulting the new Young Person's and Over 65's memberships. As a result of this, and having analysed the data, the off-peak membership will be withdrawn.

To make the membership offering more attractive, the bACTIVE Extra Value Benefits across all ANGUSalive services was considered. The detail of this, all memberships and associated prices is included in the list of charges (see Appendices).

The review of the Learn to Swim delivery model, to incorporate private swimming, (Report No FAS_04_23 refers) has been carried over to 2024/25 to allow for further research and data analysis.

For libraries, archives museums and countryside, the activities pricing structure was reviewed to better align with the service offering, to make more accessible and reflective of costs.

For the hire of Webster Memorial Theatre and Town Halls, the pricing structure was revised to align charges with market value for our venues and to reflect days/times of the week for hires and staff resource.

Appendix 1 lists the changes to charges for 2024/25. This includes reason for the change, addition or removal of a charge.

The detailed breakdown of the pricing structure for 2024/25 is contained in Appendix 2.

3. What happens next?

The report will be submitted to Angus Council's Special Budget Meeting on Thursday 29 February 2024 for approval.

Following approval by Angus Council, all charges will be effective from 01 April 2024 or at the start of any seasonal operations during the financial year 2024/25.

The ANGUSalve Pricing Policy and any terms and conditions will be updated, as required. Systems, the website and other marketing material will also be updated.

ANGUSalve Charges 2024/25 – List of Changes

Business Unit	Summary of Change
<p>1 ANGUSalve</p> <p>Appendix 2a refers</p>	<p>a Staff Costs Increase applied with assumed 5.5% pay award for 2024/25:</p> <ol style="list-style-type: none"> i. Staff Costs per hour 9am-midnight – Standard from £15 to £16 and Professional from £30 to £32. ii. Staff Costs per hour (standard) before 9am and after midnight – Standard from £23 to £24 and Professional from £46 to £48. iii. Front of House Manager per hour – from £17 to £18. <p>b Transport Costs</p> <ol style="list-style-type: none"> i. Charge – per mile – from £0.35 to £0.40. Inflationary increase applied. ii. Fuel re-charge per mile – from £0.70 to £0.80. Inflationary increase applied.
<p>2 Countryside Adventure</p> <p>Appendix 2b refers</p>	<p>a Adventure Activities</p> <ol style="list-style-type: none"> i. Watersports Hire - description changed to 'Watersports 1 hour hire per craft'. ii. Orienteering Courses & Trails – description changed to 'Seasonal Trails (per sheet)'. <p>b Adventure Activities with Instructor</p> <ol style="list-style-type: none"> i. Move to flat rate which is the industry trend for adventure activities and change length of sessions from one hour. Activities and charges are: <ul style="list-style-type: none"> • Paddlesports – 1.5 hours - £20. • Land Based – 1.5 hours - £15. • Windsports – 2 hours - £25. iii. To make available, as appropriate, block booking/courses for these activities – minimum of four weeks and discount to range from 1-20% of standard rate. iv. To make available, as appropriate, a community group rate - discount to range from 1-20% of standard rate. <p>c Group Sessions/Activities</p> <ol style="list-style-type: none"> i. Reviewed pricing structure for group sessions, walks, talks, workshops, etc to better align with Countryside Adventure offering and to make more accessible. Also moved to a flat rate as for Adventure Activities (para 2bi above). ii. Remove: <ul style="list-style-type: none"> • Group Session – Adult & Junior. • Guided Walks – Adult & Junior. • Guided tours/talks/workshops for groups – Adult & Junior. • Tailored guided tours/talks/workshops for groups – Adult & Junior. v. Replace with: <ul style="list-style-type: none"> • Environmental Activities with Ranger <ul style="list-style-type: none"> – 2 hours - £12 – half day - £18 – full day - £36 – To make available, as appropriate, a community group rate – discount to range from 1-20% of standard rate. • Workshop per hour - £10. <p>d RYA (Royal Yachting Association) Courses</p> <ol style="list-style-type: none"> i. RYA 2 Day Course (£192) and RYA Power Boat 2 Day Course (£212) - move to single charge aligned with industry charges. ii. RYA Course (2 days, 6 hours per day) Age 16+ - £240. <p>e Open Water Swimming Increase charge from £5.00 to £5.50 (aligned with sports activity charges uncoached).</p>

	<p>f Health Walks No charge.</p> <p>g Festive Fun Rename Seasonal Fun Activity as available at Easter, Halloween, etc.</p> <p>h Private Lessons New charge - per hour (maximum of two people) - £25.</p> <p>i Holiday Camps Introduced for sports last year, Countryside Adventure to adopt similar pricing model as follows:</p> <ol style="list-style-type: none"> i. Half Day (week) - £45 ii. Full Day (week) - £90 iii. Day Provision (full day) - £18 iv. Day Provision (half day) - £9 v. Hourly Rate - £3 <p>j Equipment Hire Single entry on charges (not itemised), no change to charge of £4.</p> <p>k Launching Fees Change from per hour to per day. No change to charge of £10.</p> <p>l Rescue Cover for Events Increase from £30 to £32 per hour.</p> <p>m Wildfowling Permits Charges removed. This service to transfer to Angus Council for 2024/25 season onwards.</p> <p>n Angus Schools Instruction New charge for Angus Schools Environmental Activity – half day session - £105.00.</p>
<p>3 Libraries Appendix 2c refers</p>	<p>a Activity Charges</p> <ol style="list-style-type: none"> i. Reviewed activities pricing structure to better align with Libraries offering, to make more accessible and reflective of costs, as appropriate. ii. Remove/rename: Guided walks, group guided & tailored tours, talks, walks, workshops, birthday parties, Meet the artist, activities per hour, events door charge etc. iii. Revised activity charges: <ul style="list-style-type: none"> • Libraries Events – POA. • Bespoke Libraries Activities – POA. • Guided tours/talks/workshops for Angus school groups – no charge. <p>b Photocopying Charges Increase Black & White A4 from £0.25 to £0.30 per page.</p>
<p>4 Archives Appendix 2d refers</p>	<p>a Printed copies of archive photographs from the collection for personal & research use (POA) Removed as not a service provided/required.</p> <p>b Photocopying Charges Increase Black & White A4 from £0.25 to £0.30 per page.</p> <p>c Activity Charges</p> <ol style="list-style-type: none"> i. Reviewed activities pricing structure to better align with Archives offering, to make more accessible and reflective of costs, as appropriate. ii. Remove/rename: <ol style="list-style-type: none"> a. Guided walks, group guided & tailored tours, talks, walks, workshops, birthday parties, Meet the artist etc. iii. Revised activity charges: <ul style="list-style-type: none"> • Activities (per hour) - £7 standard & £5 concession. • Bespoke Museum & Galleries Events – POA (Price on Application). <p>d Guided tours/talks/workshops for Angus school groups – no charge.</p>

<p>5 Museums & Galleries</p> <p>Appendix 2e refers</p>	<p>a Activity Charges</p> <ul style="list-style-type: none"> i. Reviewed activities pricing structure to better align with Museums & Galleries offering, to make more accessible and reflective of costs, as appropriate. ii. Remove/rename: Guided walks, group guided & tailored tours, talks, walks, workshops, birthday parties, Meet the artist etc. iii. Revised activity charges: <ul style="list-style-type: none"> • Activities (per hour) - £7 standard & £5 concession. • Bespoke Museum & Galleries Events – POA (Price on Application). • Guided tours/talks/workshops for Angus school groups – no charge.
<p>6 Sport & Leisure: Memberships</p> <p>Appendix 2f refers</p>	<ul style="list-style-type: none"> a Monthly – 1 Year Standard - Increase from £31 to £32 per month. b Annual Upfront Standard - Monthly – 1 Year (6a above) x 11 months. Increase from £341 to £352. c Monthly – Rolling Increase from £36 to £37 per month. d Junior Add On - Monthly Increase from £14 to £15 per month. e Junior Add On – Annual Junior Add On – Monthly (6d above) x 11 months. Increase from £132 to £165. f Learn to Swim Increase from £22 to £23 per month. g ANGUSalve Concessionary Entitlement (annual fee) Increase from £16 to £18. h Young Person’s Membership This was launched as a pilot in July 2023, coinciding with opening of Forfar Community Campus new gym available to 18-25 year olds. Given the success this will now be a part of the ANGUSalve membership offering. No change to the introductory price for 2024/25. <ul style="list-style-type: none"> i. Monthly – Rolling - £25. ii. Annual Up Front - £275 (above x 11 months). i Over 65’s New membership: <ul style="list-style-type: none"> i. Monthly – Rolling - £25 ii. Annual Up Front - £275 (above x 11 months) j Off Peak Membership To be removed due to lack of take up and alternative offerings for the demographic such as new Over 65’s membership. k Where prices have been held for existing members over the years, it is proposed to move to a single price for each membership category which may result in increases for these customers.
<p>bACTIVE Extra Value Benefits</p>	<p>The offering across ANGUSalve services will be:</p> <ul style="list-style-type: none"> a Archives Local/Family History Research (ie for Assisted Research – per hour (minimum one hour) individual) – 20% discount. Full charge is £30 so for bACTIVE member it would be £24. b Countryside Adventure <ul style="list-style-type: none"> i. Watersports 1 hour hire per craft – 20% discount. Full charge is £12 so for bACTIVE member it would be £9.60. ii. Identified activities and events up to 20% discount. c Libraries Identified activities and events up to 20% discount. d Museums & Galleries Identified activities and events up to 20% discount.

	<p>e Theatre & Venues Identified performances and events up to 20% discount or other offer as agreed with promoters.</p>
<p>7 Sport & Leisure: Sports Charges Appendix 2g refers</p>	<p>a Activity Charges Uncoached</p> <ol style="list-style-type: none"> i. Per hour: <ul style="list-style-type: none"> • Increase standard from £5 to £5.50. • Increase concession from £3 to £3.50. ii. Per half hour: <ul style="list-style-type: none"> • Increase standard from £3.50 to £4. • Increase concession from £2 to £2.50. iii. Family Swim – increase from £13 to £14.50. iv. Fitness Suite – per hour <ul style="list-style-type: none"> • Increase standard from £5 to £5.50. • Increase concession from £3 to £3.50. v. Shower: <ul style="list-style-type: none"> • Increase standard from £2.50 to £3 • Increase concession from £1.50 to £2. <p>b Holiday Camps Increase for non bACTIVE members:</p> <ul style="list-style-type: none"> • Increase hourly rate from £2.50 to £3.00 which then increases the week and day charges as noted below. • Increase Half Day (week) from £37.50 to £45. • Increase Full Day (week) from £75.00 to £90. • Increase Day Provision (full day) from £15.00 to £18. • Increase Day Provision (half day) from £7.50 to £9. <p>c Putting/Crazy Golf/Pitch and Putt Per Round Change description to Crazy Golf to reflect offering. No increase.</p> <p>e Learn to Swim Award Certificates Renamed Swimming Certificates as also issue Rookie Lifeguard certificates. Charge increased from £2 to £3.</p> <p>f Birthday Parties Change Description to 'Birthday Party (including climbing wall)'. No change to charge.</p> <p>g Swimming Pool - Private Hire/Gala - per hour (includes 2 lifeguards) Increase from £125 to £135 to reflect increase in staff and utility costs.</p> <p>h Half Main Hall/Large Hall/Large Meeting Room/Athletic Track/Climbing Wall/Fitbox Increase Standard from £26 to £28 and Junior from £16 to £18.</p> <p>i Area Charges (per hour)</p> <ol style="list-style-type: none"> i. Swimming Pool Lane/Badminton Court/Grass Area – Grass Area removed and Swimming Pool Lane and Badminton shown as separate entries on list. ii. Badminton Court – increase Standard from £13 to £14 and Junior from £8 to £9. iii. Revised pricing structure for swimming pool hire to incorporate individual lane hire and different pool sizes across the ANGUSalve estate: <ul style="list-style-type: none"> • Swimming Pool removed and replaced with the following: • Swimming Pool Lane – Standard £13 and Junior £8 • Swimming Pool – 4 lanes – Standard £52 and Junior £32 • Swimming Pool – 5 lanes – Standard £65 and Junior £40 • Swimming Pool – 6 lanes – Standard £78 and Junior £48 iv. Swimming Pool – Studio - increase Standard from £26 to £28 and Junior from £16 to £18. <p>j Grass Pitches</p> <ol style="list-style-type: none"> i. Inflationary increase applied to existing charges ii. New charges for use of pitches for training: <ul style="list-style-type: none"> • Training (60 minutes) – Standard £23 and Junior £11.50 • Training (90 minutes) – Standard £34.50 and Junior £17.00

	<p>k Synthetic Pitches</p> <p>i. Inflationary increase applied as follows:</p> <ul style="list-style-type: none"> • Half Pitch (60 minutes) – Standard from £40 to £44 and Junior from £24 to £28 • Half Pitch (90 minutes) – Standard from £50 to £56 and Junior from £30 to £36 • Full Pitch (60 minutes) – Standard from £80 to £88 and Junior from £48 to £56 • Full Pitch (90 minutes) – Standard from £100 to £112 and Junior from £60 to £72 • Match (11-a-side – 2 hours) – Standard from £90 to £95 and Junior from £54 to £60 <p>ii. (no increase to Webster’s Sports Centre pitch charges).</p> <p>l Qualifications</p> <p>Remove Automated External Defibrillator Qualification. Provision stopped as available free of charge in the community.</p>
<p>8 Webster Memorial Theatre Hire:</p> <p>Hire Charges</p> <p>Appendix 2h refers</p>	<p>a Theatre</p> <p>i. Pricing structure revised to align charges with market value for our venues and to reflect days/times of the week for hires and staff resource:</p> <ul style="list-style-type: none"> • Removal of single day rate and replaced with mid-week (Mon-Thurs) and weekend (Fri-Sun) charges. • Mid-Week – per day is hourly rate x 10 (as previous single day rate). • Weekend – per day is Mid-Week rate +20%. New Charge • Full Week (Sun-Sat) – Mid-Week per day x 7 (previously x 5 days). • Where hire is for a ticketed performance/event, full day hire will be applied (not hourly rate for length of performance/event). <p>ii. Charges aligned with para 8ai above.</p> <ul style="list-style-type: none"> • Per hour: Increase Commercial from £60 to £65 and Community from £30 to £35. • Mid-Week (Mon-Thurs) - per day: Commercial from £600 to £650 and Community from £300 to £350. • Weekend (Fri-Sun) - per day: Commercial £780 and Community £420. New charge. • Full Week (Sun-Sat): Commercial £4,550 and Community £2,450. Charge per day x 7 based on mid-week rate. <p>b Assembly Hall</p> <ul style="list-style-type: none"> • Per hour: Commercial increase from £30 to £35 and Community from £15 to 20. • Per day: Commercial increase from £300 to £350 and Community from £150 to £200. • Per week: Commercial increase from £1,500 to £2450 and Community from £750 to £1,400. Charge per day x 7 (previously x 5 days). <p>c Studio</p> <ul style="list-style-type: none"> • Per hour: Commercial increase from £25 to £27 and Community from £15 to £20. • Per day: Commercial increase from £250 to £270 and Community from £150 to £170. • Per week: Commercial increase from £1,250 to £1,890 and Community from £750 to £1,190. Charge per day x 7 (previously x 5 days).

9 **Venue and Facility Room Hire:**

Hire Charges

Appendix 2h refers

a **Forfar Reid Hall & Montrose Town Hall**

i. **Main Hall**

- Charges aligned with the Webster Memorial Theatre charges in para 8ai above.
- Per hour: Increase Commercial from £60 to £65 and Community from £30 to £35.
- Mid-Week (Mon-Thurs) - per day: Commercial £650 and Community £350.
- Weekend (Fri-Sun) - per day: Commercial £780 and Community £420.
- Full Week (Sun-Sat): Commercial £4,550 and Community £2,450.

ii. **Committee Room:**

- Per hour: Commercial increase from £25 to £27 and Community from £15 to £17.
- Per day: Commercial increase from £250 to £270 and Community from £150 to £170.
- Per week: Commercial increase from £1,250 to £1,890 and Community from £750 to £1,190. Charge per day x 7 (previously x 5 days).

iii. **Reid Hall – Lesser Hall:**

- Charges aligned with the Webster Memorial Theatre charges in para 8ai above.
- Per hour: Increase Commercial from £30 to £35 and Community from £15 to £20.
- Mid-Week (Mon-Thurs) - per day: Commercial £350 and Community £200.
- Weekend (Fri-Sun) - per day: Commercial £420 and Community £240.
- Full Week (Sun-Sat): Commercial £2,450 and Community £1,400.

b **Kirriemuir Town Hall**

i. **Main Hall**

- Charges aligned with the Webster Memorial Theatre charges in para 8ai above.
- Per hour: Increase Commercial from £40 to £45 and Community from £20 to £25.
- Mid-Week (Mon-Thurs) - per day: Commercial £450 and Community £250.
- Weekend (Fri-Sun) - per day: Commercial £540 and Community £300.
- Full Week (Sun-Sat): Commercial £3,150 and Community £1,750.

i. **Lesser Hall/Committee Room**

- Per hour: Commercial increase from £25 to £27 and Community from £15 to £17.
- Per day: Commercial increase from £250 to £270 and Community from £150 to £170.
- Per week: Commercial increase from £1,250 to £1,890 and Community from £750 to £1,190. Charge per day x 7 (previously x 5 days).

c **Sports Centres**

Inflationary increase applied:

i. **Main Hall**

- Commercial per hour from £110 to £120.
- Community per hour from £52 to £56.

ii. **Half Main Hall/Small Hall/Large Meeting Room**

- Commercial per hour from £55 to £60.
- Community per hour from £26 to £28.

- iii. **Small Meeting Room**
 - Commercial per hour from £30 to £32.
 - Community per hour from £13 to £14.
- iv. **Green Room**
 - Commercial per hour from £15 to £16.
 - Community per hour from £6.50 to £7.
- v. **Brechin & Forfar Community Campus' Theatres**
 - Per hour: Commercial increase from £60 to £65 and Community from £30 to £32.50.
 - Per day: Commercial increase from £600 to £650 and Community from £300 to £325.
 - Per week: Commercial increase from £3,000 to £3,250 and Community from £1,500 to £1,625.

d **Countryside Adventure**

Inflationary increase applied:

- i. **Marquee Hire**
 - Commercial per hour from £60 to £65.
 - Community per hour from £30 to £32.50.
- ii. **Hire of Cabin or Classroom**
 - Commercial per hour from £60 to £65.
 - Community per hour from £30 to £32.50.

e **Libraries, Museums & Archives**

Inflationary increase applied:

- i. **Large Gallery**
 - Commercial per hour from £40 to £45.
 - Community per hour from £20 to £22.50.
- ii. **Open Plan Gallery**
 - Commercial per hour from £35 to £40.
 - Community per hour from £17.50 to £20.
- iii. **Small Gallery**
 - Commercial per hour from £30 to £35.
 - Community per hour from £15 to £17.50.
- iv. **Activity Area**
 - Commercial per hour from £15 to £17.
 - Community per hour from £7.50 to £8.50.
- v. **IT Suite** – split into large & small to make charging more equitable. Aligned with Small Gallery and Activity Area charges:
 - IT Suite – Large
 - Commercial per hour £35
 - Community per hour £17.50
 - IT Suite – Small
 - Commercial per hour £17
 - Community per hour £8.50
- vi. **Pod/Interview Room**
 - Commercial per hour £15 to £17
 - Community per hour from £7.50 to £8.50

f **Marriage Ceremony Charge**

Some ANGUSalve venues are used for marriage ceremonies. This has been reviewed to ensure consistency in application of charges across ANGUSalve services:

- Relevant venue/room hire commercial rate with a two hour minimum charge, charged in multiples of one hour thereafter. Additional charges may apply, as with any venue hire eg additional staff costs, tables and chairs where not already on site.

<p>10 Webster Memorial Theatre & Venue and Facility Room Hire:</p> <p>Other Charges</p> <p>Appendix 2h refers</p>	<p>a Theatre Levy – Agency Sales (per Ticket) & Increase from £1 to £2 – to reflect cost.</p> <p>b Box Office Levy- Split and In House Productions (per ticket) Increase from £1 to £2 – to reflect cost.</p> <p>c Hire of Follow Spot per day Increase from £25 to £30 – to incorporate cost of bulbs which also have short shelf life.</p> <p>d Use of Grand Piano Change from set charge (£150) to POA so can incorporate any changes to contractor costs.</p> <p>e First Aid Admin Charge Increase from £22 to £25 - inflationary increase.</p> <p>f Projector Hire per day (Performance) Increase from £50 to £55 - inflationary increase.</p> <p>g Theatre Star School Charge – per hour New Charge. The initial programme commenced in Spring 2023 with a charge of £4 per hour. Due to the success this will continue with an inflationary increase to the charge for 2024/25 from £4 to £5 per hour.</p> <p>h Kitchen - per day – Commercial Increase from £200 to £220 – inflationary increase.</p> <p>i Kitchen - per day – Community Increase from £100 to £110 – inflationary increase.</p> <p>j Bar – per day Increase from £200 to £220 – inflationary increase.</p> <p>k Refreshments – tea/coffee/biscuits – per head (meetings & conferences) Increase from £2 to £2.50 – inflationary increase.</p>
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ANGUSalive STAFF COSTS	2023/24		2024/25	
	Standard	Professional	Standard	Professional
Staff Costs per hour 9am-midnight	£ 15.00	£ 30.00	£ 16.00	£ 32.00
Staff Costs per hour (standard) before 9am and after midnight	£ 23.00	£ 46.00	£ 24.00	£ 48.00
Front of House Manager per hour	£ 17.00	£ -	£ 18.00	£ -
Staff Costs (consultancy)	£ -	POA	£ -	POA

ANGUSalive TRANSPORT CHARGES	2023/24	2024/25
Charge - per mile	£ 0.35	£ 0.40
Fuel re-charge per mile	£ 0.70	£ 0.80

ANGUSalive FILMING CHARGES	2023/24 Standard	2024/25
Small-scale filming with hand-held equipment for news/weather/tourism	FOC	FOC
Small production (1-9 crew) for documentaries or pieces to camera under 3 hours (staff costs as applicable)	£ 180.00	£ 180.00
Small production (1-9 crew) for documentaries or pieces to camera over 3 hours up to maximum of 6 hours (staff costs as applicable)	£ 360.00	£ 360.00
Television drama series/advert/feature film	POA	POA

COUNTRYSIDE ADVENTURE	2023/24	2024/25
Adventure Activities		
Watersports 1 hour hire per craft	£ 12.00	£ 12.00
Seasonal Trails (per sheet)	£ 2.00	£ 2.00
Countryside Adventure Activities - per person		
Adventure Activities with Instructor*		
- Paddlesports activities - 1.5 hours	£ -	£ 20.00
- Land Based activities - 1.5 hours	£ -	£ 15.00
- Windsports activities - 2 hours	£ -	£ 25.00
Environmental Activities with Ranger*		
- 2 hours	£ -	£ 12.00
- half day	£ -	£ 18.00
- full day	£ -	£ 36.00
RYA Course (2 days, 6 hours per day) Age 16+	£ 212.00	£ 240.00
Aquapark per session (50 min)	£ 16.00	£ 16.00
Open Water Swimming per hour	£ 5.00	£ 5.50
Health Walk		No charge
Workshop per hour	£ -	£ 10.00
Seasonal Fun Activity per hour	£ 6.00	£ 6.00
Private Lessons per hour (maximum of two)	£ -	£ 25.00
<i>*Community group rate may be applied</i>		
Holiday Camps		
Half Day (week)		£ 45.00
Full Day (week)	£ -	£ 90.00
Day Provision (full day)	£ -	£ 18.00
Day Provision (half day)	£ -	£ 9.00
Hourly Rate	£ -	£ 3.00
<i>Note: Based on actual activity time. Half Day 3 hours. Full Day 6 hours. Week 5 days</i>		
Equipment Hire (per session)	£ 4.00	£ 4.00
Bike		
Bike per hour	£ 5.00	£ 5.00
Bike per half day	£ 12.50	£ 12.50
Bike per day	£ 25.00	£ 25.00
Launching Fees - Craft Launch per day	£ 10.00	£ 10.00
Other Charges		
Rescue Cover for Events per hour	£ 30.00	£ 32.00
Running Events (per person charge - Commercial Organisations)	£ 4.00	£ 4.00
Angus Schools Instruction		
Angus schools primary instructor half day session	£ 210.00	£ 210.00
Angus schools primary instructor full day session	£ 420.00	£ 420.00
Angus schools additional instructor half day session	£ 105.00	£ 105.00
Angus schools additional instructor full day session	£ 210.00	£ 210.00
Angus schools Environmental Activity half day session	£ -	£ 105.00

LIBRARIES	2023/24		2024/25	
	Standard	Concession	Standard	Concession
ACTIVITY CHARGES				
Library Events	£ 7.00	£ 5.00	POA	POA
Bespoke Library Activities	POA	POA	POA	POA
Guided tours/talks/workshops for Angus school groups	No Charge	£ -	No Charge	£ -
PHOTOCOPYING/PRINTING CHARGES (per page)				
Black and white A4	£ 0.25	£ -	£ 0.30	
Black and white A3	£ 1.00	£ -	£ 1.00	£ -
Colour A4	£ 1.00	£ -	£ 1.00	£ -
LAMINATING A4				
	£ 1.50	£ -	£ 1.50	£ -
INTER-LIBRARY LOANS (postage will be charged)				
Books	POA	£ -	POA	£ -
Photocopied material	POA	£ -	POA	£ -
Music scores	POA	£ -	POA	£ -
ADMINISTRATIVE CHARGES				
Replacement library card	£ 3.50	£ -	£ 3.50	£ -
Replacement copy for lost/damaged items	POA	POA	POA	POA

ARCHIVES	2023/24		2024/25	
	Standard	Concession	Standard	Concession
RETAIL CHARGES				
Sale of items (books etc) - postage will be charged	POA	POA	POA	POA
COLLECTION CHARGES				
Provision of image already digitally held	£ 5.50	£ -	£ 5.50	£ -
Provision of image not already digitally held - plus £POA for set-up	£ 5.50	£ -	£ 5.50	£ -
Licence for printed reproduction (print run up to 2,000)	£70 for up to five (5) images + donation of one (1) copy of the publication	£40 for up to five (5) images + donation of one (1) copy of the publication	£70 for up to five (5) images + donation of one (1) copy of the publication	£40 for up to five (5) images + donation of one (1) copy of the publication
Licence for printed reproduction (print run over 2,000)	£140 for up to five (5) images + donation of one (1) copy of the publication	£80 for up to five (5) images + donation of one (1) copy of the publication	£140 for up to five (5) images + donation of one (1) copy of the publication	£80 for up to five (5) images + donation of one (1) copy of the publication
Licence for digital reproduction	POA	£ -	POA	£ -
Licence for TV/film reproduction	POA	£ -	POA	£ -
Provision of image of collection objects, including fine art images, for publication, digital reproduction or filming for personal use and research use	No Charge	£ -	No Charge	£ -
Permission to take photograph copies of archival material for personal & research use				
per image up to 20	£ 1.50	£ -	£ 1.50	£ -
per day over 20 images	£ 30.00	£ -	£ 30.00	£ -
PHOTOCOPYING CHARGES (per page)				
Black and white A4	£ 0.25	£ -	£ 0.30	£ -
Black and white A3	£ 1.00	£ -	£ 1.00	£ -
RESEARCH CHARGES - Family and Local History				
Locating a specific identified article, object, file, photograph	No Charge	£ -	No Charge	£ -
Locating resources about an object, event, person, location (up to 30 minutes)	No Charge	£ -	No Charge	£ -
Commissioned/Assisted research - per hour (minimum one hour) individual	£ 30.00	£ -	£ 30.00	£ -
Commissioned/Assisted research - per hour (minimum one hour) commercial	£ 60.00	£ -	£ 60.00	£ -
Family History Workshop (minimum of 4 people) - per person, per hour	£ 7.00	£ 5.00	£ 7.00	£ 5.00
ACTIVITY CHARGES				
Activities (per hour)	£ 7.00	£ 5.00	£ 7.00	£ 5.00
Bespoke Archives Events	POA	POA	POA	POA
Guided tours/talks/workshops for Angus school groups	No Charge	£ -	No Charge	£ -

MUSEUMS & GALLERIES	2023/24		2024/25	
	Standard	Concession	Standard	Concession
EXHIBITION CHARGES				
Commission on sales for exhibitions within the visual arts programme	40% inc VAT	£ -	40% inc VAT	£ -
Commission on sales for all other exhibitions	30% inc VAT	£ -	30% inc VAT	£ -
Use of spaces for exhibitions professional and community	No charge	£ -	No charge	£ -
Open Submission exhibitions entry	£ 10.00	£ -	£ 10.00	£ -
RETAIL CHARGES				
Sale or return items professional - commission on sales	40% inc VAT	£ -	40% inc VAT	£ -
Sale or return items community - commission on sales	30% inc VAT	£ -	30% inc VAT	£ -
Sale of items (books etc) - postage will be charged	POA	POA	POA	POA
COLLECTION CHARGES				
Provision of image and reproduction rights of collection objects, including fine art & archive images, for publication, digital reproduction or filming				
Provision of image already digitally held	£ 5.50	£ -	£ 5.50	£ -
Provision of image not already digitally held - plus £POA for set-up	£ 5.50	£ -	£ 5.50	£ -
Licence for printed reproduction (print run up to 2,000)	£70 for up to five (5) images + donation of one (1) copy of the publication	£40 for up to five (5) images + donation of one (1) copy of the publication	£70 for up to five (5) images + donation of one (1) copy of the publication	£40 for up to five (5) images + donation of one (1) copy of the publication
Licence for printed reproduction (print run over 2,000)	£140 for up to five (5) images + donation of one (1) copy of the publication	£80 for up to five (5) images + donation of one (1) copy of the publication	£140 for up to five (5) images + donation of one (1) copy of the publication	£80 for up to five (5) images + donation of one (1) copy of the publication
Licence for digital reproduction	POA	£ -	POA	£ -
Licence for TV/film reproduction	POA	£ -	POA	£ -
Provision of image of collection objects, including fine art images, for publication, digital reproduction or filming for personal use and research use	No Charge	£ -	No Charge	£ -
ACTIVITY CHARGES				
Activities (per hour)	£ 7.00	£ 5.00	£ 7.00	£ 5.00
Bespoke Museum & Galleries Events	POA	POA	POA	POA
Guided tours/talks/workshops for Angus school groups	No Charge	£ -	No Charge	£ -

SPORT & LEISURE - MEMBERSHIP CHARGES	2023/24				2024/25				
	Standard	Junior	Young Persons	Concession	Standard	Junior	Young Person's	Over 65's	Concession
Annual Up Front	£ 341.00	£ 275.00		£ 275.00	£ 352.00	£ 275.00	£ 275.00	£ 275.00	£ 275.00
Monthly - 1 Year	£ 31.00				£ 32.00				
Monthly - Rolling	£ 36.00	£ 25.00	£ 25.00	£ 25.00	£ 37.00	£ 25.00	£ 25.00	£ 25.00	£ 25.00
Add On - Annual	£ 275.00	£ 132.00			£ 275.00	£ 165.00			
Add On - Monthly	£ 25.00	£ 14.00			£ 25.00	£ 15.00			
Learn to Swim		£ 22.00				£ 23.00			
Online Classes through App and Website									
Pay As You Go	£ 3.00				£ 3.00				
Bolt on membership covering access to online classes for existing bACTIVE members	FOC				FOC				
Standalone Virtual Membership only covering online classes	£ 10.00				£ 10.00				
ANGUSalve Concessionary Entitlement (annual fee)				£ 16.00					£ 18.00

SPORT & LEISURE - SPORTS CHARGES	2023/24			2024/25		
	Standard	Junior	Concession	Standard	Junior	Concession
Activity Charges Uncoached						
Per hour	£ 5.00		£ 3.00	£ 5.50		£ 3.50
Per 1/2 hour	£ 3.50		£ 2.00	£ 4.00		£ 2.50
Swim Family (2 Adults & 2 children)	£ 13.00			£ 14.50		
Health Suite per session	£ 6.00		£ 4.00	£ 6.00		£ 4.00
Fitness Suite per hour	£ 5.00		£ 3.00	£ 5.50		£ 3.50
Shower	£ 2.50		£ 1.50	£ 3.00		£ 2.00
Schools per hour per person	£ 3.00			£ 3.00		
Coached & Special Activities						
Per Hour	£ 6.00		£ 4.00	£ 6.00		£ 4.00
Adult Group Fitness per session/class	£ 6.00		£ 4.00	£ 6.00		£ 4.00
Fitbox per session	£ 3.00		£ 2.00	£ 3.00		£ 2.00
Fit in 10 Programme	£ 54.00			£ 54.00		
Fit in 10 Programme (bACTIVE member)	£ 45.00			£ 45.00		
Sports Activities Cancellation Fee (group fitness, fitness suit, swim, health suite)	£ 2.00			£ 2.00		
One to One Swimming lessons per half hour	£ 15.00			£ 15.00		
One to One Swimming lessons per half hour bACTIVE	£ 12.00			£ 12.00		
Private Swimming lessons area rental per hour (max 1 client)	£ 15.00			£ 15.00		
Private area rental additional person charge	£ 5.00			£ 5.00		
Holiday Camps						
Half Day (week)	£ 37.50			£ 45.00		
Half Day (week) (bACTIVE member)	£ 30.00			£ 30.00		
Full Day (week)	£ 75.00			£ 90.00		
Full Day (week) (bACTIVE member)	£ 60.00			£ 60.00		
Day Provision (full day)	£ 15.00			£ 18.00		
Day Provision (full day) (bACTIVE member)	£ 12.00			£ 12.00		
Day Provision (half day)	£ 7.50			£ 9.00		
Day Provision (half day) (bACTIVE member)	£ 6.00			£ 6.00		
Hourly Rate	£ 2.50			£ 3.00		
Hourly Rate (bACTIVE member)	£ 2.00			£ 2.00		
<i>Note: Half Day based on 3 hours. Full Day based on 6 hours. Week based on 5 days.</i>						
GP Referral/Long term conditions	£ 4.00			£ 4.00		
B-Active - GP Referral (max 3 months)	£ 15.00			£ 15.00		
Gift of Fitness (one month gift voucher)	£ 40.00			£ 40.00		
Crazy Golf	£ 4.00		£ 3.00	£ 4.00		£ 3.00
Racquet and Ball hire - Adult charge only	£ 2.00			£ 2.00		
Swimming Certificates	£ 2.00			£ 3.00		

SPORT & LEISURE - SPORTS CHARGES	2023/24			2024/25		
	Standard	Junior	Concession	Standard	Junior	Concession
Birthday Parties						
Birthday Party (including climbing wall)	£ 80.00			£ 80.00		
Pool Party (Inflatable)	£ 125.00			£ 125.00		
Swimming Pool - Private Hire/Gala - per hour (includes 2 lifeguards)	£ 125.00			£ 132.00		
Area Charges (per hour)						
Main Hall	£ 52.00	£ 32.00		£ 56.00	£ 36.00	
Half Main Hall/Large Hall/Large Meeting Room/Athletic Track/Climbing Wall/Fitbox	£ 26.00	£ 16.00		£ 28.00	£ 18.00	
Badminton Court	£ 13.00	£ 8.00		£ 14.00	£ 9.00	
Swimming Pool Lane	£ 13.00	£ 8.00		£ 13.00	£ 8.00	
Swimming Pool - 4 lanes	£ -	£ -		£ 52.00	£ 32.00	
Swimming Pool - 5 lanes	£ -	£ -		£ 65.00	£ 40.00	
Swimming Pool - 6 lanes	£ -	£ -		£ 78.00	£ 48.00	
Swimming Pool - Studio	£ 26.00	£ 16.00		£ 28.00	£ 18.00	
Grass Pitches - Natural Grass Pitches (per game max 2 hours)						
Pitch only permit	£ 42.00		£ 21.00	£ 46.00		£ 23.00
Changing Room	£ 24.00		£ 15.00	£ 26.00		£ 16.00
Pitch and Changing	£ 66.00		£ 36.00	£ 72.00		£ 39.00
Seasonal Club	£ 397.00		£ 200.00	£ 429.00		£ 216.00
Seasonal Club Changing Room	£ 225.00		£ 143.00	£ 243.00		£ 154.00
Seasonal Club Pitch and Changing	£ 622.00		£ 344.00	£ 672.00		£ 372.00
Training (60 minutes)	£ -		£ -	£ 23.00		£ 11.50
Training (90 minutes)	£ -		£ -	£ 34.50		£ 17.00
Synthetic Pitches						
Webster's Sports Centre - Half pitch (60 minutes)	£ 20.00		£ 12.00	£ 20.00		£ 12.00
Webster's Sports Centre - Half pitch (90 minutes)	£ 25.00		£ 15.00	£ 25.00		£ 15.00
Webster's Sports Centre - Full pitch (60 minutes)	£ 40.00		£ 24.00	£ 40.00		£ 24.00
Webster's Sports Centre - Full pitch (90 minutes)	£ 50.00		£ 30.00	£ 50.00		£ 30.00
Half Pitch (60 minutes)	£ 40.00		£ 24.00	£ 44.00		£ 28.00
Half Pitch (90 minutes)	£ 50.00		£ 30.00	£ 56.00		£ 36.00
Full Pitch (60 minutes)	£ 80.00		£ 48.00	£ 88.00		£ 56.00
Full Pitch (90 minutes)	£ 100.00		£ 60.00	£ 112.00		£ 72.00
Match (11-a-side - 2 hours)	£ 90.00		£ 54.00	£ 95.00		£ 60.00
QUALIFICATIONS						
National Pool Lifeguard Qualification	£ 265.00			£ 265.00		
First Aid Course	POA			POA		
ATHLETE SUPPORT PROGRAMMES						
Developing Athlete Support Angus per session	£ 6.00			£ 6.00		

FACILITY & ROOM HIRE	2023/24		2024/25	
	Commercial	Community	Commercial	Community
HIRE CHARGES				
FORFAR REID HALL & MONTROSE TOWN HALL				
Main Hall - per hour*	£ 60.00	£ 30.00	£ 65.00	£ 35.00
Main Hall - Mid-Week (Mon-Thurs) - per day	£ 600.00	£ 300.00	£ 650.00	£ 350.00
Main Hall - Weekend (Fri-Sun) - per day	-	-	£ 780.00	£ 420.00
Main Hall - Full Week (Sun-Sat)	£ 3,000.00	£ 1,500.00	£ 4,550.00	£ 2,450.00
Committee Room - per hour	£ 25.00	£ 15.00	£ 27.00	£ 17.00
Committee Room - per day	£ 250.00	£ 150.00	£ 270.00	£ 170.00
Committee Room - per week	£ 1,250.00	£ 750.00	£ 1,890.00	£ 1,190.00
Reid Hall - Lesser Hall - per hour*	£ 30.00	£ 15.00	£ 35.00	£ 20.00
Reid Hall - Lesser Hall - Mid Week (Mon-Thurs) - per day	£ 300.00	£ 150.00	£ 350.00	£ 200.00
Reid Hall - Lesser Hall - Weekend (Fri-Sun) - per day	-	-	£ 420.00	£ 240.00
Reid Hall - Lesser Hall - Full Week (Sun-Sat)	£ 1,250.00	£ 750.00	£ 2,450.00	£ 1,400.00
KIRRIEMUIR TOWN HALL				
Main Hall - per hour*	£ 40.00	£ 20.00	£ 45.00	£ 25.00
Main Hall - Mid Week (Mon-Thurs) - per day	£ 400.00	£ 200.00	£ 450.00	£ 250.00
Main Hall - Weekend (Fri-Sun) - per day	-	-	£ 540.00	£ 300.00
Main Hall - Full Week (Sun-Sat)	£ 2,000.00	£ 1,000.00	£ 3,150.00	£ 1,750.00
Lesser Hall/Committee Room - per hour	£ 25.00	£ 15.00	£ 27.00	£ 17.00
Lesser Hall/Committee Room - per day	£ 250.00	£ 150.00	£ 270.00	£ 170.00
Lesser Hall/Committee Room - per week	£ 1,250.00	£ 750.00	£ 1,890.00	£ 1,190.00
WEBSTER MEMORIAL THEATRE				
Theatre - per hour*	£ 60.00	£ 30.00	£ 65.00	£ 35.00
Theatre - Mid Week (Mon-Thurs) - per day	£ 600.00	£ 300.00	£ 650.00	£ 350.00
Theatre - Weekend (Fri-Sun) - per day	-	-	£ 780.00	£ 420.00
Theatre - Full Week (Sun-Sat)	£ 3,000.00	£ 1,500.00	£ 4,550.00	£ 2,450.00
Assembly Hall - per hour	£ 30.00	£ 15.00	£ 35.00	£ 20.00
Assembly Hall - per day	£ 300.00	£ 150.00	£ 350.00	£ 200.00
Assembly Hall - per week	£ 1,500.00	£ 750.00	£ 2,450.00	£ 1,400.00
The Studio - per hour	£ 25.00	£ 15.00	£ 27.00	£ 17.00
The Studio - per day	£ 250.00	£ 150.00	£ 270.00	£ 170.00
The Studio - per week	£ 1,250.00	£ 750.00	£ 1,890.00	£ 1,190.00
<i>*Where hire is for a ticketed performance/event, full day charge will be applied (not hourly rate for length of performance/event)</i>				
SPORTS CENTRES (per hour)				
Main Hall	£ 110.00	£ 52.00	£ 120.00	£ 56.00
Half Main Hall/Small Hall/Large Meeting Room	£ 55.00	£ 26.00	£ 60.00	£ 28.00
Small Meeting Room - Maximum 20 people	£ 30.00	£ 13.00	£ 32.00	£ 14.00
Green Room - Maximum 5 people	£ 15.00	£ 6.50	£ 16.00	£ 7.00
Brechin & Forfar Community Campus' Theatres				
Per hour	£ 60.00	£ 30.00	£ 65.00	£ 32.50
Per day	£ 600.00	£ 300.00	£ 650.00	£ 325.00
Per week	£ 3,000.00	£ 1,500.00	£ 3,250.00	£ 1,625.00
COUNTRYSIDE ADVENTURE (per hour)				
Marquee Hire	£ 60.00	£ 30.00	£ 65.00	£ 32.50
Hire of Cabin or Classroom	£ 60.00	£ 30.00	£ 65.00	£ 32.50
LIBRARIES, MUSEUMS & ARCHIVES (per hour)				
Large Gallery	£ 40.00	£ 20.00	£ 45.00	£ 22.50
Open Plan Gallery	£ 35.00	£ 17.50	£ 40.00	£ 20.00
Small Gallery	£ 30.00	£ 15.00	£ 35.00	£ 17.50
Activity Area	£ 15.00	£ 7.50	£ 17.00	£ 8.50
IT Suite - Large	£ 25.00	£ 12.50	£ 35.00	£ 17.50
IT Suite - Small	£ 25.00	£ 12.50	£ 17.00	£ 8.50
Pod/Interview Room	£ 15.00	£ 7.50	£ 17.00	£ 8.50

OTHER CHARGES	2023/24 Standard	2024/25 Standard
Commission on tickets	15%	15%
Theatre Levy - Agency Sales (per ticket)	£1.00	£2.00
Box Office Levy- Split and In House Productions (per ticket)	£1.00	£2.00
Hire of Follow Spot per day	£25.00	£30.00
Head Mics per day	£25.00	£25.00
Hazer (includes fluid) per day	£ 45.00	£ 45.00
Use of Grand Piano (includes one tune per hire) - additional transport costs may apply	£ 150.00	POA
First Aid Admin Charge	£ 22.00	£ 25.00
PAT Testing (per item)	£ 6.00	£ 6.00
Projector Hire per day (Performance)	£ 50.00	£ 55.00
Sponsor a Seat	POA	POA
Theatre Star School Charge - per hour	-	£ 5.00
Kitchen - per day - Commercial	£ 200.00	£ 220.00
Kitchen - per day - Community	£ 100.00	£ 110.00
Bar - per day	£ 200.00	£ 220.00
Refreshments - tea/coffee/biscuits - per head (meetings & conferences)	£ 2.00	£ 2.50
LED Sign (2 weeks display)	£ 100.00	£ 100.00
Chairs - each	£ 2.00	£ 2.00
Tables - each	£ 5.00	£ 5.00
PRS to be charged when music is played	POA	POA